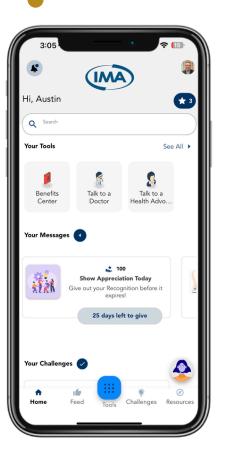


Engagement Process

STEP 1 - Contact IMA Regional Operations Leader to confirm fit.

STEP 2 - Explore <u>landing page for marketing + resources.</u>

STEP 3 - Engage via IMA Your Benefits email OR directly <u>schedule a demo</u> through the resource page.



STEP 4 - Once decision is made go with the program - IMA team member to complete the "Client Intake Agreement Form" Process.



STEP 5 - Once agreement is executed - IMA team to start collecting <u>implementation items from checklist</u>.

STEP 6 - When implementation is complete - IMA team to start on-boarding process.

STEP 7 - Time to Drive Employee Benefit Engagement!

