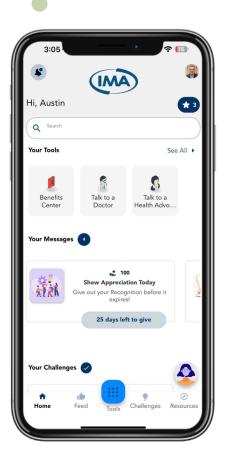


## **Engagement Process**

**STEP 1** - Contact IMA Regional Operations Leader to confirm fit.

STEP 2 - Explore <u>landing page for marketing + resources.</u>

**STEP 3** - Engage via IMA Your Benefits email OR directly <u>schedule a demo</u> through the resource page.



STEP 4 - Once decision is made go with the program - Acrisure team member to complete the "Client Intake Agreement Form" Process.



**STEP 5** - Once agreement is executed - IMA team to start collecting <u>implementation items from checklist</u>.

**STEP 6** - When implementation is complete - IMA team to start on-boarding process.

**STEP 7** - Time to Drive Employee Benefit Engagement!

